



The New Standard of Care

Telehealth and Remote Patient Monitoring

Organizational Challenges	HRS Solution
 Staying connected with and monitoring high-risk patients 	Monitor patients' vitals while automating medication reminders and education
 Managing readmissions and ED utilization,	 Real-time alerts of non-compliant patients while
especially for high-risk patients	predicting those at highest risk for adverse events
 Retaining patient engagement when they leave	 Increase patient engagement by providing
the face-to-face care of your clinical team	automated reminders and virtual visits
 Involving caregivers and keeping them up to date	 Automatically involve caregivers with HRS'
with their loved one's care plan	CaregiverConnect® application (iOS and Android)
 Uncertainty surrounding best practices for	 HRS' Client Success teams share best practices so
launching a telehealth or RPM program	we can build a successful and high ROI program
Reducing LOS and optimizing acute utilization	Provide hospital level care to patients at home

HRS vs. the Competition

- 10+ years of proven results from the leading health systems, hospitals, HHA and physician groups
- · Named Best in KLAS in Remote Patient Monitoring, for four consecutive years from 2020-2023
- 45+ case studies showing improved clinical outcomes, operational improvement, and care coordination
- Reimbursement, clinical advisory, support, logistics management, and data analytics at scale
- Innovative, reliable, and easy to use technology
- Unlimited CaregiverConnect® users so family members are integrated into the formal care process, driving and improving patient engagement, adherence and
- HRS is the only vendor to include 24/7 technical support for all technical questions from patients and clinicians
- Industry leading 98.3% Client Retention Rate over 3 years

Proven Outcomes Adopting the **HRS Platform**

- Reduction in readmission and ED utilization from continuous monitoring and real-time interventions
- Improved care team efficiency from identifying exactly what patients need help with at what time
- Increase patient engagement from in-platform education, ease of use of technology, and caregiver inclusion
- Improving HEDIS measures, CAHPS, CMS star ratings, and reimbursement from CMS and private payors

Frederick Health

 Predictive analytics platform that will identify patients who are at-risk for adverse events



\$5.1 million in total cost savings enrolling 255 patients; 83% reduction in readmission



Penn Medicine

30-day readmission rate decreased by 53% among heart failure patients



Hackensack Meridian Health

71% decrease in hospital readmissions among CHF patients



MaineHealth Care at Home

75% reduction in 30-day readmission, treating over 470 high-risk patients