

EMPLOYEE SPOTLIGHT SERIES:

Stuart Miller | Director of Sales, Western US



Tell us about a day in the life of a Director of Sales at HRS.

I work closely with our prospective partners to design and optimize RPM and Telehealth solutions that meets their clinical, operational and financial goals. I am extremely passionate about finding any way for patients in need to receive the highest quality care possible and RPM/Telehealth is the best way to accomplish that.

What is your favorite thing about working at HRS?

Knowing that the strategies that our teams and I put together for our partners directly contribute to the well-being of their patients and ultimately fuels adoption through proof of concept.

What's your favorite HRS memory?

I'll never forget my first day in our office in Hoboken. The culture is warm and inviting. Everyone went out of their way to say hello and tell me and the other colleagues starting at that time how excited they were to have us as a part of the HRS family. I knew from that day that I made the right choice.

What can we find you doing outside of HRS?

Anything outside! In Colorado if you're not outside, you're not doing it right. In the winter I'm snowboarding almost every weekend. In the Spring/Summer and Fall it's hiking, camping, golfing. I also love playing basketball, softball and cycling.

What's the heartbeat of HRS?

The People. Everyone at HRS shares the same goal, to provide the highest quality solutions to our partners and their patients and challenge ourselves to continuously innovate and remain thought leaders in health-care. Nothing represents this more than the incredible programs we've built with our partners nationwide.

What's a fun fact about you?

I used to host a sports radio show 3-times a week when I lived back in the DC area. My co-hosts and I would interview athletes from the Nationals, Capitals and Redskins as well as reporters from ESPN, NFL Network, the Washington Post and other major sports media organizations.

What are you streaming right now?

My fiance and I just started Ozark! It's a must watch!

If you could pick one superpower, what would it be?

I would love to be able to fly

Where is the best place you've ever traveled to?

The French Riviera. The food and wine was incredible, but the landscape and architecture was truly something to marvel at. We also got to see the F1 track in Monaco and order a martini (shaken, not stirred) at the famous Casino de Monte-Carlo.

What's your secret talent?

I'm really good at celebrity impressions and different accents.

